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1966
ANNUAL REPORT

ASSOCIATED COCA-COLA BOTTLING CO., INC.

ASSOCIATED COCA-COLA BOTTLING CO., INC.

320 ORANGE AVENUE — P. O. BOX 111, DAYTONA BEACH, FLORIDA 32015

DIRECTORS

Charles I. Moore, Jr.
Arthur O. Reinking
Chapman S. Root
Berrien D. Sutton
Byron V. Underwood

OFFICERS

Chapman S. Root, *Chairman of the Board*
Berrien D. Sutton, *President*
Charles I. Moore, Jr., *Vice-President (Finance)*
Byron V. Underwood, *Vice-President (Operations)*
Arthur O. Reinking, *Vice-President (Operations)*
Charles R. Racey, *Vice-President (Up-State New York Market)*
Robert L. Voges, *Vice-President (Florida and Caribbean Markets)*
Frank E. Snell, Jr., *Vice-President (Acquisitions and Special Projects)*
Howard G. Dick, *Vice-President (Doric—Tip Top)*
Phillip M. Baugh, *Secretary*
Fredric F. Gruber, *Treasurer*
Raymond J. Blastic, *Controller*

GENERAL COUNSEL

D'Ancona, Pflaum, Wyatt, & Riskind
33 North LaSalle Street, Chicago, Illinois 60602

AUDITORS

Arthur Young & Company
111 West Monroe Street, Chicago, Illinois 60603

TRANSFER AGENTS

Marine Midland Grace Trust Company of New York
New York, New York

St. Louis Union Trust Company
St. Louis, Missouri

REGISTRARS

Empire Trust Company
New York, New York

First National Bank in St. Louis
St. Louis, Missouri

HIGHLIGHTS OF 1966

JANUARY 1, 1966, Associated Coca-Cola Bottling Co., Inc., newly incorporated as successor to Associated Coca-Cola Bottling Plants, Inc., received all of the assets relating to the carbonated beverage business previously carried on by that company.

FEBRUARY 1966, Associated, through a wholly owned subsidiary, purchased the assets of Jamaica Bottling Company, Ltd.

MAY 1966, Coca-Cola Bottling Company of St. Louis was merged into Associated, and Associated offered 200,000 shares of stock to the public.

SEPTEMBER 1966, Associated, through a wholly owned subsidiary, purchased the assets of The West Indies Distributing Corp. of Christiansted, St. Croix, U. S., Virgin Islands.

OCTOBER 1966, Associated purchased all of the capital stock of Doric Foods Corporation and Tip Top Delights, Inc.

FINANCIAL SUMMARY

	1966	1965
Net Sales	$54,191,460	$48,446,438
Net Income	$ 2,057,560	$ 1,988,053
Average Shares of Stock Outstanding	1,324,641	1,192,630*
Earnings per Share	$ 1.55	$ 1.67
Depreciation and Container Expense	$ 4,765,563	$ 4,550,491
Current Assets	$12,791,359	$10,585,994
Current Liabilities	$ 5,884,218	$ 5,411,249
Current Ratio	2.17	1.96
Long Term Debt	$ 7,059,295	$ 7,561,607
Number of Shareholders	3248	—
Shares Issued and Outstanding at December 31	1,408,522	1,192,630*
Net Worth	$22,487,274	$16,761,829
Net Worth per Share	$ 15.96	$ 14.05

**Based upon 1,020,000 shares of capital stock issued on December 31, 1965 and adjusted to give effect to the merger with Coca-Cola Bottling Company of St. Louis.*

MESSAGE TO OUR SHAREHOLDERS

The year 1966 was both eventful and historic for the Company, highlighted by the sale of a portion of its capital stock to the public, the merger with Coca-Cola Bottling Company of St. Louis, acquisition of the Coca-Cola bottling rights for the island of Jamaica and the Virgin Islands, and the purchase of Doric Foods Corporation and Tip Top Delights, Inc., two companies serving the non-carbonated juice and fruit drink markets.

During this period of corporate activity and expansion, the Company recorded an all time high in sales of $54,191,460, compared to sales of $48,446,438 for the year 1965. Earnings for the year of $2,057,560 exceeded earnings for 1965 of $1,988,053, and while a new record, did not keep pace with increased sales, primarily as a result of heavy start-up costs of the newly acquired Caribbean territories and the introduction of new products. The operation of Doric Foods and Tip Top did not materially influence consolidated sales and earnings because of the short period of time they were part of the Company.

Following the public offering, a dividend of 18c per share was paid for each of the remaining quarters of 1966. The Board of Directors has declared a dividend of 18c per share for the first quarter of 1967.

As previously reported, at the time the Jamaican and Virgin Islands franchises were acquired, it was recognized that their value lay not in their immediate profit contributions but rather in their future potential, and that both capital and concentrated marketing effort would be necessary to realize this potential. Our experience at this time with these territories clearly indicates that substantial progress has been made toward attaining our projected goals.

Overall sales of Coca-Cola, Tab, Sprite, and Fanta flavors continued to perform in line with our forecasts. Although the strength of these products in our various markets is well established, their advertising and promotional programs which are carried out in conjunction with The Coca-Cola Company on both a national and regional basis are constantly being expanded and improved.

Among the sales and marketing successes of this past year was the introduction of Fresca, a citrus-based low calorie soft drink. Consumer acceptance of this new product has been highly gratifying and sales have exceeded our most optimistic estimates. Fresca was first introduced in the St. Louis market in April, followed by the Florida, Philadelphia-Camden, and Up-State New York markets. The introduction of this new product on such an extensive scale involved substantial capital outlays for containers and promotional material and, at the outset, generated abnormally high costs. Now that these introductory programs are completed, we feel that Fresca will, with continued consumer acceptance and marketing support, play a major role in future sales and earnings.

The past year saw a continuation and strengthening of consumer demand for convenience packages, both cans and no-deposit bottles. This demand for convenience packaging varies considerably from one market to another within the Company, and varies as to preference for cans or no-deposit bottles. As a result, our marketing efforts in each territory must be specialized and are tailored to the specific situation existing in that territory.

During the year, the Company spent $2,440,579 for new distribution and production facilities and equipment. These expenditures were a continuation of the Company's general program of cost reduction through the consolidation of our smaller bottling plants and warehouses and the concurrent expansion of our high speed, centralized facilities. The past year's program included the construction of a new bottling plant at Oneonta, N. Y., the consolidation of the sales warehouses at Auburn and Geneva, N. Y. in a new building at Seneca Falls, N. Y., and the expansion of our facilities at Tampa, Florida and Christiansted, St. Croix. In addition, land for a new production site at St. Louis, Missouri was purchased, and the Company's central office at Daytona Beach, Florida was enlarged to accomodate the relocation of the general offices of our Florida subsidiary from Jacksonville to Daytona Beach. We believe this program is well designed to keep pace with the space and production requirements necessitated by new products and the ever-increasing number of packages and package sizes.

We have included in this report a short resume of the history of the Company describing its more than 50 year association with Coca-Cola. We believe that the continuing growth of the Company, as shown by its history, demonstrates clearly our confidence in the future.

Chapman S. Root
Chairman

Berrien D. Sutton
President

RECENT ACQUISITIONS

The acquisition of the Coca-Cola bottling rights for Jamaica and the Cayman Islands took place early in 1966. The islands contain a population of approximately 1,800,000, and because of their fine climate and ready accessibility to the United States, have generated an ever-increasing tourist flow. We look to the islands therefore as a growth market, with both internal development and expanding tourist trade.

Our facilities in Jamaica consist of a bottling plant located in Kingston and recently acquired warehouse space in Montego Bay. The acquisition of the Jamaica bottling rights required significant expenditures for bottles, the modernization of the bottling plant and equipment, and heavy promotional expenses. These investments have been necessary for the proper development of our products and we believe the long-range trend is favorable.

The acquisition of the Coca-Cola bottling rights for the Virgin Islands took place in September, 1966, and served to strengthen our position in the Caribbean area. While the population of the Virgin Islands is small, the climate is ideal and it is enjoying increased tourist trade and economic development.

Our facilities in the Virgin Islands consist of a bottling plant in Christiansted, St. Croix and a newly opened warehouse in Charlotte Amalie, St. Thomas.

With the acquisition of Doric Foods and Tip Top, the Company, for the first time, has diversified into an area other than carbonated soft drinks. Tip Top produces a full line of concentrated frozen fruit drinks and markets these products throughout most of the country. Tip Top's products, among others, include black cherry, lemonade, punch and orange. Doric's principal product is chilled orange juice which is packaged in plastic containers which it manufactures. This product is presently marketed in the northeast and southeast regions of the country and we believe the potential exists for the expansion of these markets on a planned basis. Both the Doric and Tip Top operations are conducted from a plant located in Umatilla, Florida — near the center of the Florida citrus industry.

FRESCA
Coca-Cola
Sprite
TAB
Holiday
Fanta
TIP TOP
BLACK CHERRY
GRAPE DRINK
PINK
LEMONADE
ROYAL PALM
SUGAR FREE
FRESCA
PUNCH
Coke

ASSOCIATED COCA-COLA BOTTLING CO., INC.

CONSOLIDATED BALANCE SHEET

December 31, 1966 and 1965

ASSETS	1966	1965
CURRENT ASSETS:		
Cash (including, in 1966, certificates of deposit—$2,000,000)	$ 5,618,702	$ 5,078,567
Accounts and notes receivable, principally trade	4,009,334	3,212,677
Refundable federal income taxes	21,360	46,948
Inventories (Note 2)	2,898,029	2,078,523
Prepaid expenses	243,934	169,279
TOTAL CURRENT ASSETS	12,791,359	10,585,994
INVESTMENTS AND OTHER ASSETS:		
Investment and equity in 50% owned affiliate	225,933	195,779
Noncurrent accounts and notes receivable	747,426	688,052
Cash value of life insurance	494,357	407,719
Other assets	326,955	9,189
	1,794,671	1,300,739
PROPERTY, PLANT AND EQUIPMENT, AT COST:		
Land	1,686,827	1,622,342
Buildings	10,262,213	9,888,968
Plant equipment	8,006,517	7,146,416
Delivery equipment	6,050,544	5,639,855
Vending equipment	11,188,930	9,189,103
Construction in progress	393,647	19,263
	37,588,678	33,505,947
Less accumulated depreciation and amortization	21,288,252	20,377,664
	16,300,426	13,128,283
CONTAINERS, AT COST LESS AMORTIZATION	1,426,916	1,082,829
FRANCHISES (Note 3)	6,013,339	6,013,339
	$38,326,711	$32,111,184

See accompanying notes.

ASSOCIATED COCA-COLA BOTTLING CO., INC.

CONSOLIDATED STATEMENT OF INCOME

Years ended December 31, 1966 and 1965

	1966	1965
NET SALES	$ 54,191,460	$ 48,446,438
COSTS AND EXPENSES:		
Cost of sales	29,871,696	25,058,624
Selling and distribution expenses	15,611,946	15,047,433
General and administrative expenses	4,600,189	4,190,615
	50,083,831	44,296,672
OPERATING INCOME	4,107,629	4,149,766
OTHER INCOME (EXPENSE):		
Interest	(531,632)	(527,823)
Gain on disposal of fixed assets — net	118,192	57,377
Other — net	279,068	117,921
	(134,372)	(352,525)
INCOME BEFORE FEDERAL INCOME TAXES AND MINORITY INTEREST	3,973,257	3,797,241
PROVISION FOR FEDERAL INCOME TAXES (NOTE 6):		
Current	1,369,300	1,599,300
Deferred	286,100	(500)
	1,655,400	1,598,800
	2,317,857	2,198,441
MINORITY INTEREST IN NET INCOME OF SUBSIDIARY	260,297	210,388
NET INCOME	$ 2,057,560	$ 1,988,053
DEDUCTED IN THE ABOVE STATEMENT		
Depreciation	$ 2,224,176	$ 2,812,864
Container expense	2,541,387	1,737,627
	$ 4,765,563	$ 4,550,491

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

YEAR ENDED DECEMBER 31, 1966

	Total shareholders' equity	Capital stock ($1 par value)	Capital in excess of par value	Retained earnings (Note 4)
Balance at January 1, 1966	$ 16,761,829	1,192,630	6,132,028	9,437,171
Costs and fractional shares in connection with merger (Note 1)	(37,082)	(108)	(36,974)	
Proceeds of May 3 sale of 200,000 shares of common stock, less related expenses — $40,182	3,849,818	200,000	3,649,818	
Market value of 16,000 shares of common stock issued on acquisition of businesses (Note 1)	232,000	16,000	216,000	
Net income	2,057,560			2,057,560
Cash dividends declared	(376,851)			(376,851)
Balance at December 31, 1966	$ 22,487,274	1,408,522	9,960,872	11,117,880

See accompanying notes.

ASSOCIATED COCA-COLA BOTTLING CO., INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1—PRINCIPLES OF CONSOLIDATION

The accompanying consolidated statements include the accounts of Associated Coca-Cola Bottling Co., Inc. ("Associated") and its wholly-owned and majority-owned subsidiaries.

In May 1966, Associated effected a merger with Coca-Cola Bottling Company of St. Louis ("St. Louis") pursuant to which it acquired the business and all assets, subject to liabilities, of St. Louis in exchange for 172,522 shares of Associated's common stock plus cash in lieu of fractional shares. The accompanying consolidated financial statements include St. Louis on a "pooling of interests" basis.

In October 1966, Associated purchased, for cash and 16,000 shares of common stock, all of the outstanding capital stock of Doric Foods Corporation and Tip Top Delights, Inc. The consolidated statements include the operations of these subsidiaries from date of acquisition.

All material intercompany transactions have been eliminated from the consolidated financial statements.

NOTE 2—INVENTORIES

Inventories are stated at the lower of cost (as defined below) or replacement market.

	December 31, 1966	1965
Finished product (standard cost which approximates average)	$ 839,351	$ 447,329
Raw materials and supplies (first-in, first-out cost)	1,032,085	800,497
Vending machines (specific unit cost)	1,026,593	830,697
	$ 2,898,029	$2,078,523

NOTE 3—FRANCHISES

Associated and its bottling subsidiaries hold franchises giving them the right to bottle and sell Coca-Cola and related products in their respective territories. The amount of $6,013,339 shown as franchises represents, principally, the excess of purchase cost over the book value of the net assets of certain subsidiaries at acquisition. These costs are not being amortized as management feels there is no diminution of the value of the franchise rights.

NOTE 4—LONG-TERM DEBT AND RELATED RESTRICTIONS

Long-term debt of Associated and subsidiaries at December 31, 1966 is as follows:

Associated:	
Bank term loan, due December 31, 1975, interest based on prime rate (but not to exceed 6⅛% nor be less than 5% per annum) payable in equal quarterly instalments aggregating $388,000 annually to December 31, 1968 and $548,000 annually thereafter to maturity (see comments below)	$4,224,000
5½% instalment notes, due in varying annual amounts (not exceeding $498,375 in any one year) through 1979, or in total on one year's notice (or on demand as to $264,940) at the option of the noteholders	1,069,375
Purchase contract payable, due in 1968	9,375
	5,302,750
Subsidiaries:	
5½% instalment notes, due in varying annual amounts (not exceeding $153,000 including interest, in any one year) through 1986, or in total on one year's notice (or on demand as to $64,800) at the option of the noteholders (guaranteed by Associated)	1,312,479
5¼% mortgage note, due in monthly instalments of $1,500 to September 1968 plus a final payment of $90,000	103,500
5% unsecured instalment note payable to bank, due $50,000 annually to 1970	150,000
Sundry mortgage notes payable 5-6½%, due in varying annual instalments not exceeding $38,780 in any one year to 1972	136,005
Sundry instalment obligations, primarily for the purchase of equipment	54,561
	$7,059,295

Notes continued on next page.

LIABILITIES AND SHAREHOLDERS' EQUITY	1966	1965
CURRENT LIABILITIES:		
Accounts payable	$ 2,686,411	$ 2,095,647
Federal income taxes	687,339	1,188,974
Accrued liabilities—		
Compensation	590,744	490,389
Other	527,865	218,110
	1,118,609	708,499
Dividends payable	127,536	64,736
Current maturities of long-term debt	1,264,323	1,353,393
TOTAL CURRENT LIABILITIES	5,884,218	5,411,249
LONG-TERM DEBT (Note 4)	7,059,295	7,561,607
DEPOSITS ON BOTTLES AND CASES	510,151	471,762
DEFERRED COMPENSATION, net of applicable federal income taxes ($186,600 in 1966 and $169,000 in 1965)	200,800	183,200
DEFERRED FEDERAL INCOME TAXES	432,800	129,100
MINORITY INTEREST IN SUBSIDIARY COMPANY	1,752,173	1,592,437
SHAREHOLDERS' EQUITY:		
Capital stock, $1 par value (Notes 4 and 5)— Authorized—2,000,000 shares		
Issued and outstanding—1,408,522 shares in 1966, 1,192,630 shares in 1965	1,408,522	1,192,630
Capital in excess of par value	9,960,872	6,132,028
Retained earnings (Note 4)	11,117,880	9,437,171
	22,487,274	16,761,829
	$38,326,711	$32,111,184

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The bank term loan contains various provisions pursuant to which Associated agreed, among other matters, (a) to maintain consolidated net working capital of at least $3,500,000 and consolidated net worth of not less than $10,000,000, (b) not to purchase or retire any of its capital stock and (c) to restrict the declaration or payment of any cash dividend to an amount which, in the aggregate, for any fiscal year will not exceed 75% of the consolidated net income of such fiscal year plus an amount of $1,000,000 in the aggregate during the term of the loan. Consolidated retained earnings not subject to these restrictions at December 31, 1966 amounted to $1,514,000.

NOTE 5—STOCK OPTIONS AND DIVIDEND WAIVER

In January 1966, Associated adopted a qualified stock option plan under which 75,000 shares of common stock were reserved. During 1966, options to purchase 39,250 shares of common stock were granted to certain officers and key employees of Associated at 100% of fair market value ($14.50 to $20.75 per share). The options become exercisable one year from date of grant and expire four years after such date.

Under the agreement of merger with St. Louis, stock options were assumed and at December 31, 1966 were outstanding and exercisable with respect to 3,600 shares at an option price of $15.875 per share. These options expire in 1967.

The issued and outstanding common stock includes 700,000 shares (held by the majority shareholder) on which cash dividends have been waived for the years 1966 through 1969. Such waivers will continue, in part, for five additional years, terminating as to 140,000 shares on each January 1 of 1970 through 1974 with respect to cash dividends declared after each of said dates.

NOTE 6—FEDERAL INCOME TAXES

The amount of depreciation currently deductible for federal income tax purposes exceeds the amount charged to income for reporting purposes; provision of $303,700 has been made to cover the net amount of federal income taxes deferred to future years.

The provision for current federal income taxes is shown after reduction for investment tax credits of $200,400 for 1966 and $165,100 for 1965.

NOTE 7—RETIREMENT AND DEFERRED COMPENSATION PLANS

At December 31, 1966, the unfunded past service costs under the qualified trusteed retirement plans for employees amounted to approximately $2,850,000 which are being funded over 25 - 35 years. The amounts charged to operations for current and past service costs aggregated $387,342 in 1966 and $322,481 in 1965.

Under retirement contracts with key employees, Associated has provided for the maximum retirement benefits actuarially discounted to the present date. Life insurance is being carried in amounts adequate to cover lump-sum death benefits. The amount charged to operations to provide for retirement benefits was $35,200 in 1966 and $129,500 in 1965.

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

BOARD OF DIRECTORS AND SHAREHOLDERS
ASSOCIATED COCA-COLA BOTTLING CO., INC.

We have examined the accompanying consolidated balance sheet of Associated Coca-Cola Bottling Co., Inc. at December 31, 1966 and the related consolidated statements of income and shareholders' equity for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the statements mentioned above present fairly the consolidated financial position of Associated Coca-Cola Bottling Co., Inc. at December 31, 1966 and the consolidated results of its operations and changes in shareholders' equity for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Chicago, Illinois
February 24, 1967

ARTHUR YOUNG & COMPANY

HISTORY

The history of present-day Associated began in 1901 with the formation of Root Glass Company in Terre Haute, Indiana. This company specialized primarily in the manufacture and sale of beverage bottles, the straight-sided Coca-Cola bottle being one of its products.

In 1913, The Coca-Cola Company asked glass manufacturers to develop and submit designs for a uniform and distinctive package for Coca-Cola and in 1916, a special committee for final selection of the official design chose the design submitted by Root Glass Company. That design remains today the familiar Coca-Cola bottle.

As a result of the close business relationship of Root Glass Company with Coca-Cola bottlers, that company became interested in the actual business of bottling and selling Coca-Cola, and during the next 20 years acquired both majority and minority interests in a number of Coca-Cola bottling plants. In 1932, Root Glass Company was

HISTORY Continued next page.

HISTORY (CONTINUED)

sold to Owens-Illinois Glass Company in order that more time might be devoted to the Coca-Cola bottling business. In 1939, Associated Coca-Cola Bottling Plants, Inc. was organized to hold the various Coca-Cola bottling plant interests.

In 1950, Mr. Chapman S. Root was elected to the presidency of the company and he began the expansion program which continues today.

In 1954, the Coca-Cola plant at Live Oak, Florida was acquired . . . . in 1955, majority interest in Philadelphia Coca-Cola . . . . in 1956, Trenton, Florida . . . . in 1957, Lake City, Florida. In 1959, Associated Coca-Cola Bottling Plants, Inc.'s stock holdings in Coca-Cola Bottling Company of St. Louis were enlarged sufficiently to afford management direction of that company, and in the same year, Sycamore Manufacturing Co., Inc. was formed to produce crowns for the company.

In 1963, Tampa Coca-Cola (Florida) was purchased and its territory was expanded by the purchase of Plant City Coca-Cola in 1964. In late 1964, St. Petersburg Coca-Cola (Florida) was acquired.

The present corporation, Associated Coca-Cola Bottling Co., Inc., was formed December 31, 1965, and in January, 1966 received all the assets constituting the bottling business from its predecessor, Associated Coca-Cola Bottling Plants, Inc., in exchange for all of its issued capital stock.

In February, 1966 the assets of the Coca-Cola bottler for the Jamaica (W.I.) territory were acquired.

In May, 1966 stockholders of Coca-Cola Bottling Company of St. Louis approved a merger of that company into Associated. Immediately following the merger, Associated made a public offering of 200,000 shares of its stock.

In September, 1966 Associated expanded its interest in the Caribbean by the acquisition of the assets of the Coca-Cola bottler serving the U. S. Virgin Islands (islands of St. Croix, St. Thomas, and St. John).

In October, 1966, continuing its general policy of expansion and embarking upon a diversification program, Associated acquired all the issued and outstanding stock of Doric Foods Corporation and Tip Top Delights, Inc.

BOTTLING AND WAREHOUSE LOCATIONS

ASSOCIATED COCA-COLA BOTTLING CO., INC.

LOCATION	FUNCTION
UP-STATE NEW YORK MARKET	
Albany	Bottling and Sales
Binghamton	Bottling and Sales
Cortland	Bottling and Sales
Glens Falls	Bottling and Sales
Gloversville	Bottling and Sales
Hudson	Sales Warehouse
Oneonta	Sales Warehouse
Oswego	Bottling and Sales
Seneca Falls	Sales Warehouse
Syracuse	Bottling and Sales
Utica	Bottling and Sales
Watertown	Bottling and Sales
PHILADELPHIA — CAMDEN MARKET	
Philadelphia — Erie Avenue	Bottling and Sales
Philadelphia — Reed Street	Sales Warehouse
Philadelphia — Ronaldson	Sales Warehouse
Wilcox, Pennsylvania	Sales Warehouse
Lancaster, Pennsylvania	Sales Warehouse
Camden	Bottling and Sales
TERRE HAUTE MARKET	
Terre Haute	Bottling and Sales
Paris, Illinois	Sales Warehouse
Rockville, Indiana	Sales Warehouse
Sullivan, Indiana	Sales Warehouse
ST. LOUIS MARKET	
St. Louis	Bottling and Sales
Alton, Illinois	Sales Warehouse
Bridgeton, Missouri	Sales Warehouse
Cedar City, Missouri	Sales Warehouse
St. Clair, Missouri	Sales Warehouse
FLORIDA MARKET	
Cocoa	Bottling and Sales
Daytona Beach	Bottling and Sales
Deland	Sales Warehouse
Fernandina	Sales Warehouse
Ft. Pierce	Bottling and Sales
Gainesville	Bottling and Sales
Jacksonville	Bottling and Sales
So. Jacksonville	Sales Warehouse
Lake City	Sales Warehouse
Live Oak	Sales Warehouse
Ocala	Sales Warehouse
Orlando	Bottling and Sales
St. Augustine	Sales Warehouse
St. Petersburg	Sales Warehouse
Tampa	Bottling and Sales
Tifton	Sales Warehouse
WEST INDIES MARKET	
Kingston, Jamaica	Bottling and Sales
Montego Bay, Jamaica	Sales Warehouse
Christiansted, St. Croix, Virgin Islands	Bottling and Sales
Charlotte Amalie, St. Thomas, Virgin Islands	Sales Warehouse

BOTTLING AND WAREHOUSE LOCATIONS

ASSOCIATED COCA-COLA BOTTLING CO., INC.

LOCATION	FUNCTION
UP-STATE NEW YORK MARKET	
Albany	Bottling and Sales
Binghamton	Bottling and Sales
Cortland	Bottling and Sales
Glens Falls	Bottling and Sales
Gloversville	Sales Warehouse
Hudson	Sales Warehouse
Oneonta	Bottling and Sales
Oswego	Sales Warehouse
Seneca Falls	Sales Warehouse
Syracuse	Bottling and Sales
Utica	Bottling and Sales
Watertown	Bottling and Sales
PHILADELPHIA — CAMDEN MARKET	
Philadelphia — Erie Avenue	Bottling and Sales
Philadelphia — Reed Street	Sales Warehouse
Philadelphia — Bensalem	Sales Warehouse
Folcroft, Pennsylvania	Sales Warehouse
Lansdale, Pennsylvania	Sales Warehouse
Camden	Bottling and Sales
TERRE HAUTE MARKET	
Terre Haute	Bottling and Sales
Paris, Illinois	Sales Warehouse
Rockville, Indiana	Sales Warehouse
Sullivan, Indiana	Sales Warehouse
ST. LOUIS MARKET	
St. Louis	Bottling and Sales
Alton, Illinois	Sales Warehouse
Bridgeton, Missouri	Sales Warehouse
Crystal City, Missouri	Sales Warehouse
St. Clair, Missouri	Sales Warehouse
FLORIDA MARKET	
Cocoa	Bottling and Sales
Daytona Beach	Bottling and Sales
Deland	Sales Warehouse
Fernandina	Sales Warehouse
Ft. Pierce	Bottling and Sales
Gainesville	Bottling and Sales
Jacksonville	Bottling and Sales
So. Jacksonville	Sales Warehouse
Lake City	Sales Warehouse
Live Oak	Sales Warehouse
Ocala	Sales Warehouse
Orlando	Bottling and Sales
St. Augustine	Sales Warehouse
St. Petersburg	Sales Warehouse
Tampa	Bottling and Sales
Trenton	Sales Warehouse
WEST INDIES MARKET	
Kingston, Jamaica	Bottling and Sales
Montego Bay, Jamaica	Sales Warehouse
Christiansted, St. Croix, Virgin Islands	Bottling and Sales
Charlotte Amalie, St. Thomas, Virgin Islands	Sales Warehouse